

Transition Solutions



HPE Financial Services can help customers find new ways to plan for, acquire, consume and adapt the technology systems needed for business transformation.

Ease your transition from old to new IT

Every day, businesses are managing some sort of transition, be it with their IT applications, or more broadly across their entire business. You're experiencing it and so are your peers. Employing advanced IT solutions and services to innovate is no longer another project, but essential to the core of what you do.

With innovation comes transition. We want to make it easy for you. Is your current, older generation IT equipment preventing you from acquiring and moving a new solution? Do you need help that you can trust to safely and securely remove it? Whatever your circumstances, we have transition solutions that can help you make the move faster and easier.

Trade in your old IT with the potential to get cash back

Trade-in your older equipment, any brand, with the potential to recover value through cash back from resale. We will evaluate your asset's value based on current market demand. Once processed, you can apply the proceeds towards new HPE solutions. Our trade-in programs include servers and storage infrastructure. Combine a trade-in with an HPE Subscription to acquire a new solution and accelerate your IT plans and goals.



Returns can be easy with our pack and ship services. Your staff will have more time to focus on other priorities. Our sales representatives and channel partners can help you access the trade-in website and start the process.

Equipment removal and value recovery—For larger projects, retiring your IT equipment in a secure, compliant, and environmentally friendly manner can be a complex process. We can help simplify your efforts. We offer equipment recovery solutions that help you manage your IT equipment on a one-time or on-going programmatic basis.

Security auditing and data cleansing—We are committed to maintaining your organization's credibility and security. Depending on your specific requirements, we help you ensure secure data removal and adherence to regulations. This can be completed in our facilities or at your site.

Location moves—Ease the burden of a location move and system upgrade, we can help you create a duplicate configuration consisting of similar hardware, all with pre-configured and loaded applications prior to your transition. The new configuration can be used on a temporary basis or converted into your long term infrastructure.

Contact your HPE Financial Services representative or channel partner to take the next step.

Learn more at
hpe.com/hpefinancialservices



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